

Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 NEAE-00 EB-07 /018 W

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O R 191050Z JUL 76

FM USINT BAGHDAD

TO USDOC WASHDC IMMEDIATE

INFO SECSTATE WASHDC 3374

UNCLAS BAGHDAD 0984

E.O.11652: N/A

TAGS: BTRA,IZ

SUBJECT: VISIT OF IRAQI BUSINESSMAN A. W. BUNNIA TO US

REF: (A) BAGHDAD 427, (B) BAGHDAD 859

1. SUMMARY: PROMINENT IRAQI BUSINESSMAN ABDUL WAHAB BUNNIS, CHAIRMAN AND MANAGING DIRECTOR OF H. MALMOUD AL-BUNNIA AND SONS, BUNNIA BUILDING, JUMBURIYAH STREET, SHORJA, BAGHDAD, IRAQ HAS REQUESTED ASSISTANCE IN ARRANGING THREE-FOUR WEEK VISIT TO US BEGINNING END OF JULY. HE WOULD APPRECIATE USDOC ASSISTANCE IN SCHEDULING APPOINTMENTS DURING VISIT, WHICH IS BEING SET UP ON SHORT NOTICE. AS USINT LACKS FORM IA-244 WE HAVE ISSUED COMMERCIAL INVITATION ON USINT LETTERHEAD. END SUMMARY.

2. BACKGROUND AND PURPOSE OF TRIP: BUNNIA AND TWO BROTHERS OWN LARGEST, MOST DIVERSIFIED GROUP OF COMPANIES IN IRAQI PRIVATE SECTOR. TWELVE COMPANIES IN BUSSIA GROUP INCLUDE CONSTRUCTION, FOOD PROCESSING, AND TRADING FIRMS. IN LINE WITH BROAD INTERESTS OF HIS GROUP, HE WANTS TO ESTABLISH CONTACTS IN BANKING, HOTEL MANAGEMENT, FOOD PROCESSING, FARMING AND CONSTRUCTION AREAS. HE WOULD ALSO LIKE TO MEET REPRESENTATIVES OF FIRMS WHICH MAY BE INTERESTED IN JOINT VENTURES IN IRAQ. HE WOULD PARTICULARLY LIKE TO DISCUSS THE FINANCING, MANAGEMENT AND CONSTRUCTION OF A LUXURY HOTEL THAT THE GOVERNMENT OF IRAQ HAS ASKED HIM TO BUILD (SEE REF A). HE HAS CONTACTS IN SOME AREAS (NOTED BELOW) BUT WILL NEED ASSISTANCE IN MAKING APPOINTMENTS IN THE OTHERS. IN ADDITION HE HOPES TO ESTABLISH ADDITIONAL CONTACTS DURING JOINT MIDEAST-AMERICAN BUSINESS CONFE-

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ERENCE AT THE UNIVERSITY OF MAINE.

3. PROPOSED ITINERARY NOTING US CONNECTIONS:

JULY 28-30 ARRIVAL IN NEW YORK VIA AIR

AUGUST 1 DEPART NEW YORK FOR MAINE

AUGUST 2-6 JOINT MIDEAT-AMERICAN BUSINESS CONFERENCE

CONTACT: PETER SUTHERLAND

UNIVERSITY OF MAINE

22 COBURN HALL

ORONO, MAINE

TEL: 207-581-2581 OR 2

TELEX: 944352 MIDEAST BLUH

AUGUST 6-8 BOSTON

ALTHOUGH WEEKEND, BUNNIA WOULD LIKE TO TALK TO REPRESENTATIVE OF

ITT-SHERATON CORPORATION OF AMERICA

470 ATLANTIC AVE.

BOSTON, MASS. 02210

TEL: 482-1250

TELEX: 0946419

AUGUST 8-11 NEW YORK

BUNNIA WOULD LIKE TO MEET WITH REPRESENTATIVES OF LARGE NEW YORK

BANKS AND OR

INTERCONTINENTAL HOTELS CORP.

PAN AM BUILDING

200 PARK AVE.

NEW YORK, NEW YORK 10019, AND

HILTON INTERNATIONAL CO.

WALDORF-ASTORIA

301 PARK AVE.

NEW YORK, NEW YORK

TELEX: 223120

IN ADDITION HE WOULD LIKE THE FOLLOWING WASHINGTON-

AREA BUSINESS MEN , WHOM HE KNOWS, TO FLY TO NEW YORK TO MEET

WITH HIM IF POSSIBLE:

A) SHELTON E. LOLLIS, PRESIDENT

INMARK ASSOCIATES, INC.

9305 FERNWOOD ROAD

BETHESDA, MARYLAND 20034

TEL: 301-365-4540

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TELEX: 898346

B) WILLIAM B. TAYLOR

LYKES BROS. STEAMSHIP CO., INC.

SUITE 550

1100 CONNECTICUT AVE., N.W.

WASHINGTON, D.C. 20036

TEL: 202-659-3737

TELEX: 58382/58207

AUGUST 11-13 CHICAGO
BUNNIA WOULD LIKE TO MEET WITH REPRESENTATIVES
OF GRAIN DEALERS (SEE REF B) AND VISIT FOOD
PROCESSING PLANT AND FARMS.

AUGUST 13-17 LOS ANGELES
DURING WEEKEND BUNNIA WOULD LIKE TO VISIT
DISNEYLAND: ON MONDAYS AND TUESDAY HE WOULD
LIKE TO VISIT FARMING PROJECTS AND MEET WITH

CHRISTOPHER DONOYAN
DONOYAN ENTERPRISES
7830 OCEANUS DRIVE
LOS ANGELES, CALIFORNIA 90046
TEL: 213-851-7347
TELEX: DONO LSA 69-8607

AUGUST 17-19 TEXAS
BUNNIA WOULD LIKE TO MEET WITH MEMBERS OF THE
TEXAS IOGA TRADE MISSION WHO VISITED BAGHDAD
IN MAY. CONTACT IS

JAMES HAVEY, DIRECTOR
INTERNATIONAL TRADE DIVISION
TEXAS INDUSTRIAL COMMISSION
P.O. BOX 12728
AUSTIN, TEXAS 78711
TEL: 512-475-5551

AUGUST 19-21 MISSISSIPPI -- CONTACT IS

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JACK STUART, MANAGING DIRECTOR
STUART INTERNATIONAL ASSOCIATES
P.O. DRAWER 428
MORTON, MISSISSIPPI
TEL: 601-732-2311
TELEX: TITARIO

AUGUST 21-23 NORTH CAROLINA -- CONTACTS ARE
A) HUNTER POOLS
CHIEF, INTERNATIONAL SECTION
STATE OF NORTH CAROLINA
DIVISION OF ECONOMIC DEVELOPMENT
P.O. BOX 27687
RALEIGH, NORTH CAROLINA 27611
TEL: 919-829-4151

TELEX: 57-9480

B) J.B. HUNT, PRESIDENT
TRANSWORLD MARKETING, LTD.
P.O.BOX 17404
RALEIGH, NORTH CAROLINA 27609
TELEPHONE: 919-833-4661

HUNT ON RECENT VISIT TO BAGHDAD OFFERED STATE
OR NORTH CAROLINA PLANE TO BUNNIA, WHO WOULD
APPRECIATE BEING FLOWN FROM MISSISSIPPI TO
NORTH CAROLINA AND FROM NORTH CAROLINA TO
NEW YORK.

AUGUST: 23 DEPART FROM NEW YORK FOR EUROPE.

4. ARRIVAL INFORMATION: BUNNIA, WHO WILL BE TRAVELING IN THE
MIDDLE EAST AND EUROPE BEFORE ARRIVING IN THE UNITED STATES, IS
UNCERTAIN OF EXACT ARRIVAL PLANS: HE WILL CALL USDOC CONTROL
OFFICER FROM LONDON TO CONFIRM TIME OF ARRIVAL.

5. ENGLISH SPEAKING ABILITY: HE SPEAKS SOME ENGLISH BUT
REQUESTS AN INTERPRETER.

6. SPECIAL SERVICES RECOMMENDED: USINT REQUESTS USDOC TO PROVIDE
AS MUCH ASSISTANCE AS POSSIBLE TO BUNNIA IN ARRANGING HIS SCHEDULE,
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INCLUDING MEETING AT AIRPORT ON ARRIVAL, ARRANGING FOR INTERPRETERS,
NOTIFYING CONTACTS LISTS ABOVE, AND SETTING UP OTHER APPOINTMENTS
AS APPROPRIATE. PLEASE INFORM CONTACTS THAT BUNNIA WILL CONFIRM
PLANS AND PROVIDE OTHER INFORMATION AFTER ARRIVAL IN US. USINT
HAS GIVEN BUNNIA COMMERCIAL INVITATION AND LIST OF USDOC
DISTRICT OFFICES. HE WANTS NO, REPEAT NO, PUBLICITY.

7. PLEASE REPLY ASAP GIVING NAME AND TELEPHONE NUMBER
OF USDOC/CAGNE CONTROL OFFICER. WE SUGGEST ROBERT RUAN,
WHO MET BUNNIA WHILE ADVANCING TEXAS IOGA TRADE MISSION,
IF HE IS AVAILABLE. WE WILL THEN FORWARD INFORMATION TO
BUNNIA THROUGH HIS BAGHDAD OFFICE.
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Disposition Event:
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TAGS: BTRA, IZ
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